



THINC Africa 2019 | Program Agenda

The Westin Cape Town

INVESTMENT CONFERENCE: Friday, 15 November 2019		
TIME	SESSION TITLE	SPEAKERS
8:45 AM - 9:00 AM	Welcome	HVS Tim Smith - Managing Partner HVS Africa
9:00 AM - 9:20 AM	Launch of HVI 2019	HVS Rishabh - Director HVS Africa
9:20 AM - 10:15 AM	LifeStyle Brands <i>What do they add to hotels, are the suitable for Africa, if so how many and which cities across the continent?</i>	Andrew Mdlachlan - SVP Development Radisson Hotel Group
10:15 AM - 11:00 AM	Opening New Markets in Southern Africa	Roland Vorwerk - Marketing Manager Boundless Southern Africa
11:00 AM - 11:30 AM NETWORKING BREAK		
11:30 AM - 12:15 PM	Disruptors: Tough love or Competitors? <i>(Love 'em or hate them they are here to stay. Are they good for the industry or not?)</i>	Velma Corcoran - Air B&B Karl De Lacy - Director International Hotel Services
12:15 PM - 1:00 PM	Leisure Developments and How they boost Hotel Occupancy <i>(many hotels in Africa are based on commercial travelers and MICE, but how do you attract leisure guests? what is the 21st century leisure guest demanding? Include golf and casinos in debate)</i>	Dexter Moren - Founding Director Dexter Moren Associate Roger Allen - Resources for Leisure Assets Bernard Forster - Chief Asset Management & Risk Officer Sun Limited Zinon Marinakos - Managing Director DSA Architects
1:00 PM - 2:30 PM LUNCH		
2:30 PM - 3:15 PM	One - on - One Interview <i>Marc Descrozaille COO Accor MEA</i>	Marc Descrozaille - COO Accor <i>(in conversation with Tim Smith)</i>
3:15 PM - 4:00 PM	Finance/Investment Moderator: Hala	James Nathan - Hospitality Property Fund Lasse Ristolainen - Kasada Capital Management Aina Raveloson - Director Development TALYS
4:00 PM - 4:30 PM NETWORKING BREAK		
4:30 PM - 5:30 PM	Ten Things You Need To Know	Tim Smith - Managing Partner HVS Africa Philip Wooller - Area Director, STR, Middle East & Africa Laura Dutrieux - Consultant HVS Africa
6:00 PM - 9:00 PM Cocktail Hosted by Marriott		