



THINC Africa 2018 | Program Agenda

Century City Conference Centre

DAY 1: Wednesday, 5 September 2018

TIME	SESSION TITLE	SPEAKERS
1:00 PM - 2:00 PM	Registration Begins	Pre-Assembly & Exhibition Hall C
2:00 PM - 2:15 PM	Welcome to THINC Africa 2018	Patricia De Lille - Executive Mayor City of Cape Town
2:15 PM - 2:30 PM	Launch of the Hotel Valuation Index 2018	Tim Smith - Managing Partner HVS Africa Rishabh Thapar - Director HVS Africa
2:30 PM - 3:00 PM	Key Note Speaker: <i>(Century City and Signatura- Inception, Conception and what's in the pipeline)</i>	Stephen Rushmore Jr - President & CEO HVS <i>Discusses property development successes with:</i> John Rabie - Director Signatura John Chapman - Director Rabie Properties
3:10 PM - 3:45 PM	Politicians What have they ever done for us? <i>(What are our politicians really doing to promote tourism and hospitality in South Africa)</i>	Tim Smith - Managing Partner HVS Africa <i>Challenges the status quo with:</i> James Vos - Shadow Minister of Tourism Tim Harris - CEO WESGRO
3:45 PM - 4:15 PM	That Was The Year That Was.... <i>(Delving into the first half of 2018, how it compared to 2017 and what's the future outlook)</i>	Jeff Rosenberg - Chairperson, FEDHASA <i>In conversation with:</i> Joe Bester - Fund Manager Fairtree Capital Philip Wooller - Director STR MEA Derek Martin - Founder TrevPAR World
4:15 PM - 4:30 PM	Networking Break	Exhibition Hall C
4:30 PM - 5:00 PM	Mid - Market is Best <i>(Big brands are pushing mid-market hotels...why is this a good option for your next hotel development?)</i>	Dexter Moren - Director, Dexter Moren Associates <i>Discusses mid-market hotel expansion plans with:</i> Michael Collini - VP Development Hilton International Andrew McLachlan - SVP Business Development Radisson Hotel Group Cyril Jacob - Managing Director Acsentis
5:00 PM - 5:30 PM	Sustainability, Growth and Expansion Issues <i>(Sustainable growth in hospitality is a multi-faceted global challenge, so how do we need to prepare and respond to ensure success?)</i>	Stephen Rushmore Jr - President & CEO HVS Achim Schmitt - Associate Dean Graduate Programs , EHL
6:00 PM - 9:00 PM	Cocktails hosted by Marriott Crystal Towers	THINC Africa Student Awards 2018



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DAY 2: Thursday, 6 September 2018

TIMING	SESSION TITLE	SPEAKERS
8:45 AM - 9:00 AM	Welcome Back & Door Prizes	Main Conference Hall D
9:00 AM - 9:45 AM	<p>The Operational Leaders Panel</p> <p><i>(What's happening on the ground and how to stay relevant?)</i></p>	<p>Tim Smith - Managing Partner HVS Africa</p> <p><i>Discusses the many successes and challenges facing Africa's leading international and regional operations:</i></p> <p>Gary Koetser - Joint CEO Century City Conference Centre & Hotel</p> <p>Volker Heiden - Area VP Marriott International</p> <p>William McIntyre - Regional Director - Africa Radisson Hotel Group</p>
9:50 AM - 10:30 AM	FOCUSSED PANEL SESSIONS	SPEAKERS
Session A1 - Hall D	<p>Woman in Hospitality</p> <p><i>(Hala speaks with leading female executives on their challenges, opportunities and victories within the African hospitality sector)</i></p>	<p>Hala Matar Choufany - President HVS Middle East, India & Africa</p> <p>Lee-Anne Singer - Marketing Director Singer Group</p> <p>Talya French - Development Manager Marriott International</p> <p>Ronleigh Gaddin - CEO Amani Spa</p> <p>Simone Kuhn - Manager Business Development Radisson Hotel Group</p>
Session A2 - Hall 7	<p>What Millenials expect from Employers</p> <p><i>(Valerie mines the millennial mindset that employers need to adopt in order to stay relevant to this segment of the hospitality workforce)</i></p>	<p>Valerie De Corte - Alumni and Industry Relations Director Ecole Hôtelière de Lausanne (EHL)</p> <p>Dale Simpson - Curator Radisson Red Hotel</p> <p>Gyrieyah Slemming - Director Think Tank Synergy</p> <p>Kim Whitaker - Managing Director Once Youth Hotels</p> <p>Siviwe De Beer - Management Program Participant 12 Apostle Hotel</p>
Session A3 - Hall 10	<p>Hospitality Transformation</p> <p><i>(Philip evaluates why "all safe havens will be subject to digital disruption" and what impact this is having on hospitality)</i></p>	<p>Philip Taylor - CEO Hospitality-Plus</p> <p>Barry Coetzee - CEO iVeri Payment Technologies</p> <p>Tony Leca - CEO Ethnic Technologies</p>



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TIMING	SESSION TITLE	SPEAKERS
10:35 AM - 11:15 AM	FOCUSSED PANEL SESSIONS	
Session B1 - Hall D	<p>Nigeria.....Are the grass roots for development starting to show?</p> <p><i>(Guy discusses with his panel what it takes to do business in Nigeria and the challenges in concluding deals in West Africa)</i></p>	<p>Guy Stehlik - CEO Bon Hotels</p> <p>Anthony Ossai - Business Development HVS West Africa</p> <p>Wesam Okasha - Senior Director Development West Africa Hilton</p>
Session B2 - Hall 7	<p>Masai Mara (Kenya) vs Kruger National Park (South Africa)</p> <p><i>(Brendan tackles the age old African debate for Safari Superiority!)</i></p>	<p>Brendan Murray - MC, Actor Voice over artist</p> <p>Catherine Gachie - Business Development HVS East Africa</p> <p>Rishabh Thapar - Director HVS Africa</p>
Session B3 - Hall 10	<p>Francophone Africa</p> <p><i>(Laura, Erwan and Alexis discuss the enigma that is French speaking Africa and how to deal with the many barriers to entry)</i></p>	<p>Laura Dutrieux - Junior Consultant HVS Africa</p> <p>Erwan Garnier - Director Business Development Radisson Hotel Group</p> <p>Alexis Janoray - Vice President Head of Development Africa Accor Hotels</p>
11:15 AM - 11:45 AM	Networking Break	Exhibition Hall C
11:45 AM - 12:25 PM	FOCUSSED PANEL SESSIONS	
Session C1 - Hall D	<p>How to Make Luxury Hospitality Property Work in Africa</p> <p><i>(The panel discusses the reality of succeeding with Luxury Hotels in the 21st Century)</i></p>	<p>Tim Smith - Managing Partner HVS Africa</p> <p>John Watson - Regional Director Africa Preferred Hotels and Resorts</p> <p>Mark Wernich - General Manager Taj Hotel Cape Town</p> <p>Luis Pinheiro - General Manager The Silo</p>
Session C2 - Hall 7	<p>Alternative Hotel Construction Methods & Concepts</p> <p><i>(Here's what you need to know about what you don't know...)</i></p>	<p>Paul Blackmore - Senior Director Architecture, Design & Construction Africa Hilton International</p> <p>Evert Lategan - CEO Integrated Solutions</p> <p>Zinon Marinakos - Managing Director Africa DSA Architects International</p>
Session C3 - Hall 10	<p>Branded Serviced Apartments</p> <p><i>(Rish discusses the Serviced Apartment concept with leading executives on this model to find out why they have been so successful both regionally and internationally)</i></p>	<p>Rishabh Thapar - Director HVS Africa</p> <p>Marc Wachsberger - Managing Director The Capital Hotels and Apartments</p> <p>David Cohen - Managing Director Signatura</p> <p>Catherine Gachie - Business Development HVS East Africa</p>
12:30 PM - 2:00 PM	Lunch	Exhibition Hall C

DAY 2: Thursday, 6 September 2018

TIMING	PLENARY SESSIONS	SPEAKERS
2:00 PM - 2:45 PM	Keeping Township Tourism Authentic <i>(Sisa challenges the South African Hospitality sector to get involved and make a difference)</i>	Sisa Ntshona - CEO SA Tourism Siyabulela Siyaka - Director Ubizo Events & Tours Ntokozo Luvuno - Director Mzansi Tourism Experience Abigail Mbalo - Founder 4Roomed Ekasi Lufefe Nomjana - Founder & CEO of Spinach King
2:45 PM - 3:25 PM	Supply Chain Management <i>(After spending many years leading the development and expansion of one of the world's oil & gas leaders Tanya leads the panel on how to handle sustainable logistics on the African continent)</i>	Tanya Kabalin - Founder Olakira Mungo Park - Chairman Supply Chain Association of South Africa Philip Meyer - CEO LSC
3:25 PM - 4:00PM	Networking Break	Exhibition Hall C
4:00 PM - 4:40 PM	FOCUSSED PANEL SESSIONS	SPEAKERS
Session D1 - Hall D	Third Party Management Companies <i>(How does this business model currently perform in Africa and is there room for growth?)</i>	Rishabh Thapar - Director HVS Africa Graham Wood - Chairperson of Tourism Grading Council Michael Bromley - Director - Corporate & Commercial STBB Karl de Lacy - International Development Director Best Western Hotels & Resorts
Session D3 - Hall 10	Sustainability <i>(Tim and his panel deliberate on the necessity for the hospitality to start paying more attention to sustainable hospitality practices)</i>	Tim Smith - Managing Partner HVS Africa Bruce Walker - CEO Verde Hotels Glynn O'Leary - CEO Transfrontier Parks
TIMING	PLENARY SESSIONS	SPEAKERS
4:45 PM - 5:30 PM	African Hotels an Investors View <i>(Tim covers the fundamentals of hospitality funding and investment with some of South African's leading property funds, DFI's and FDI sourcing executives)</i>	Tim Smith - Managing Partner HVS Africa Rehana Boolay - Investment Promotions Manager WESGRO Moseketsi Mpeta - Head: Light Manufacturing & Tourism IDC Stephen Rushmore Jr - President & CEO HVS
6:00 PM - 9:00 PM	Cocktails hosted by Singer Group at Colosseum Hotel	